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FEATURE STORY – Country Focus

Pakistan



Globelink Pakistan

Globelink Pakistan, established in 1997, has evolved over the years to become a leading NVOCC operator in Pakistan. Headquartered in Karachi, with branch offices at major cities in Lahore, Faisalabad and Sialkot, Globelink Pakistan offers nationwide hassle free and trustworthy services to customers.



Pakistan is strategically located at the crossroads of South Asia, the Middle East and Central Asia. Ranked as the sixth most populous country in the world, Pakistan is developing rapidly and is South Asia's second largest economy.

Its economy is semi-industrialized with centre of growth along the Indus River. Important industries include clothing and textiles (accounting for nearly 60% of exports), food processing, chemicals manufacture, iron and steel.

Road transport services plays an important role in Pakistan with better road infrastructure compared to those of India, Bangladesh and Indonesia. However, there is very scarce inland water transportation system and coastal shipping only meets minor local requirements.

Although the capital city of Pakistan is Islamabad, Karachi remains the economic centre, accounting for the largest proportion of GDP based in part on the commerce conducted through the Port of Karachi and Port Qasim.

The Port of Karachi and Port Qasim, the two busiest ports of the country, together handles more than 90% of all external trade of Pakistan.



Port of Karachi

The Port of Karachi is one of South Asia's largest and busiest seaport handling approximately 60% of the nation's cargo. Also known as Karachi Port Trust, Karachi old port or Keamari, the port is located between the Karachi towns of Keamari and Saddar, close to the main business district and a number of industrial areas. The geographical location of the Port of Karachi puts it in close proximity to major shipping routes.

Port Qasim

The Port Muhammad Bin Qasim, also known as Port Qasim, is Pakistan's second busiest port handling approximately 40% of the nation's cargo. Port Qasim is located in an old channel of the Indus River 35 km east of Karachi city centre and provides direct waterfront access to two major industrial areas: Export Processing Zone (Landhi) and Korangi Industrial Area. Approximately 60% of the country's export and import originates from these areas.

Dry ports in Pakistan

Presently, there are twelve dry ports running under the management of Pakistan Railways:

- Lahore Dry Port
- Karachi Dry Port
- Quetta Dry Port
- Peshawar Dry Port
- Multan Dry Port
- Rawalpindi Dry Port
- Sialkot Dry Port
- Faisalabad Dry Port
- Pak-China Sust Dry Port
- NLC Dry Port at Thokar Niaz Beg Lahore
- NLC Dry Port at Quetta
- QICT Dry Port at Premnagar Railway station

The core business of Globelink Pakistan is LCL Consolidation. In addition to this, Globelink Pakistan also undertakes project cargo, value-added activities including repacking, re-palletizing, customs clearance, and door transportation should customers require these services.

Over the years, Globelink Pakistan has been able to develop a reasonable FCL business and enjoys good relations and support from all major shipping lines operating out of Pakistan.

SOC container services (Reefer/Dry) is also offered from Pakistan to Dubai, Port Klang, Colombo and there are plans underway to expand this service to other areas.

Globelink Pakistan Direct LCL Consolidation Services

Pakistan – Export

POL	POD Country	POD	Frequency
KARACHI	GERMANY	HAMBURG	WEEKLY
	NETHERLANDS	ROTTERDAM	WEEKLY
	SINGAPORE	SINGAPORE	WEEKLY
	SOUTH AFRICA	DURBAN	FORTNIGHTLY
	SPAIN	BARCELONA	WEEKLY
	SRI LANKA	COLOMBO	WEEKLY
	SWEDEN	GOTHENBURG	WEEKLY
	UNITED ARAB EMIRATES	JEBEL ALI	WEEKLY
	UNITED KINGDOM	FELIXSTOWE	WEEKLY
	USA	NEW YORK	WEEKLY

Pakistan – Import

POD	POL Country	POL	Frequency
KARACHI	CHINA	NINBGO	FORTNIGHTLY
		QINGDAO	WEEKLY
		SHANGHAI	2/WEEKLY
		SHENZHEN	FORTNIGHTLY
		XINGANG	WEEKLY
	GERMANY	HAMBURG	WEEKLY
	KOREA	BUSAN	FORTNIGHTLY
	MALAYSIA	PORT KLANG	WEEKLY
	NETHERLANDS	ROTTERDAM	FORTNIGHTLY
	SINGAPORE	SINGAPORE	2/WEEKLY
	SRI LANKA	COLOMBO	FORTNIGHTLY
	THAILAND	BANGKOK	WEEKLY
	UNITED ARAB EMIRATES	JEBEL ALI	WEEKLY
	UNITED KINGDOM	TILBURY	2/WEEKLY

Globelink Pakistan Offices



Head Office

36-38, Timber Pond,
Keamari,

Karachi – Pakistan

Tel: +92-21-111298298

Fax: +92-21-32851678

Lahore Office

224 Eden Towers,
Main Boulevard,
Gulberg III,

Lahore – Pakistan

Tel: +92-42-35782224

Fax: +92-42-35782226

Faisalabad Office

Suit No. 302, H.T. Centre,
Susan Road,
Madina Town,

Faisalabad – Pakistan

Tel: +92-41-8712071

Fax: +92-41-8712070

Sialkot Office

Suit No. 207, Karim Plaza,
Iqbal Town,
Defence Road,

Sialkot – Pakistan

Tel: +92-52-3241363

Fax: +92-52-3241361

Kindly note that Karachi office handles all operation matters, nominations and correspondences for Pakistan. The branch offices are only for local sales. To find out more about Globelink Pakistan, please email:

general@globelinkpk.com

SERVICE INTRODUCTION – New Services

Globelink Adds New Direct Services

CWT Globelink group has added 3 direct consolidation services under its portfolio.

Haiphong to Shanghai

- ❖ Cut-off: Thursday 16:00
- ❖ ETD Haiphong: Saturday
- ❖ ETA Shanghai: Wednesday
- ❖ Transit: 4 days
- ❖ Frequency: Weekly

Hong Kong to Casablanca

- ❖ ETD Hong Kong: Wednesday
- ❖ ETA Casablanca: Tuesday
- ❖ Transit: 28 days
- ❖ Frequency: Fortnightly

Barcelona/ Valencia to Dakar

- ❖ ETD Barcelona: Friday
- ❖ ETA Dakar: Monday
- ❖ Transit: 11 days
- ❖ Frequency: Fortnightly

To find out more about the new services offered by Globelink, kindly contact any of our Globelink local offices.

Globelink Haiphong – Tel: +84 31 3746763

Globelink Hong Kong – Tel: +852 25403318

Globelink Barcelona – Tel: +34 93 2687575

Globelink Valencia – Tel: +34 96 3242410

NOTICES – Globelink Offices

Relocation Notices

Please note the new addresses of the following Globelink offices and update all records accordingly.

Globelink WW India Pvt Ltd – Ahmedabad

A-714 Atma House,
7th Floor, A Wing, Opp Old RBI,
Ashram Road,
Ahmedabad – 380009
Tel: +91 79 66311301/ 02/ 03
Fax: +91 79 66311304

Globelink International Pty Ltd – Fremantle c/o

Intergroup Shipping (WA) Pty Ltd
20 Horus Bend,
Bibra Lake, Western Australia 6163
Tel: +61 3 93353788
Fax: +61 3 93353590

Change in CFS at Nhava Sheva

Globelink India has always been proactive in seeking measures to enhance the quality of its services. In its latest initiative, all consolidation services will be moving from CWC, Dronagiri to Punjab Conware with effect from 4 February 2013. All operations and carting will be handled only at Punjab Conware.

Shed No 1. Bay E/F/G
Punjab State Container & Warehousing Corp. Ltd.
Plot no-2, Sector-2, Dronagiri, Tal-Uran, Dist-Raigad
Navi Mumbai – 400 707
India

For any assistance regarding the change, please contact:

Operations – Suresh Pandey
Tel: +91 22 67523278
Mobile: +91 9967542782
Email: pandey.ops@globelinkww.com

Customer Service – Vidya Sahadevan
Tel: +91 22 67513232
Mobile: +91 9619788647
Email: vidyasahadevan.csvmum@globelinkww.com

Nominations and Documentation – Rajitha Nair
Tel: +91 22 67513208
Mobile: +91 9967589080
Email: rajitha.exp@globelinkww.com

New Regulations for Cargo Import to Qatar

In an initiative aimed at preventing fake products from entering the market, Qatar Customs has made it mandatory for all goods to have "non-removable" markings of their place of manufacture to be eligible for customs clearance. Product details that do not match those on the invoice or other shipping documents will not get cleared.

Qatar Customs has already introduced a "single window" facility for sea freight, speeding up clearance and facilitating proper tracking of consignments, which also helps stop fake products from reaching market.

It is mandatory for all importers to obtain the HS Code of the imported cargoes and link it to their Commercial Registration (CR) and import license. Importers are only allowed to import products that are shown in their CR and only authorized agents can clear consignments.

With the new regulation, all cargoes must be backed by original commercial invoices bearing the shipper's letterhead, stamp and signature and must be attested by the chamber of commerce in the country of export in order to clear cargoes with Qatar Customs.

For example, if a shipment is being exported from China, both copies commercial invoice and certificate of origin must be attested by the Chamber of Commerce with Chinese supplier details. Cross trade documents are not acceptable.

To find out more about the new regulation, kindly contact Globelink Qatar at Tel: +974 44139333 or email: nanda.kumar@glweststardoha.com

Old & Damaged Containers into Dubai

Recently there have been many cases of cargoes being loaded in old and damaged containers into Dubai. Globelink Dubai will not be able to ascertain the damage, especially roof and floor damage at the time of picking up the container for de-stuffing. This creates lot of difficulties as containers are not being returned on time, especially during the weekend.

Most shipping lines have given instruction to inspect the containers before returning them to the port. With the old containers, most of them will have some extent of damages like dents, holes, floorboard damages, stains on floorboard, rust etc.

With any of these damages, the port or MECRC (container inspection yard) will not accept the containers and will insist for repair. The shipping lines will try to get the containers repaired at consignee's cost.

Rejected containers will have to be on trailers until the issue is sorted out, blocking movements and causing delays the operations in the warehouse, in addition to the financial losses.

To avoid these kind of problems, kindly ensure that cargoes are loaded only in sound containers without damage. In cases where containers are released with some kind of damages (maybe minor), please bring it to the attention of the shipping line concerned and request the liner agents to send prior message to their counterpart in Dubai to accept the containers in 'as is' condition with a copy to the origin.

A copy of the message from the shipping line should also be sent to Globelink Dubai to avoid delay in the acceptance of the container at point of return. Photographs of the containers should be taken before loading.

NOTICES – GCA and notices by its member



The Global Consolidator Alliance (GCA)

In order to provide better service coverage for the international freight forwarding community, Globelink and its key agents in the network formed the Global Consolidator Alliance (GCA) in 2009. The GCA provides centrally coordinated communication platforms through its secretariat in Singapore, and is further complemented by several regional and local contact points.

The GCA and Globelink agency network handles more than 6.0 mil cbm of LCL cargo annually, with a comprehensive network coverage of over 1,500 direct trade lanes, linking close to 100 ports of origin to 200 ports of destination. Through comprehensive pre-carriage and on-carriage capabilities, another 1,500 global origins and destinations and more are seamlessly and efficiently connected by the GCA-Globelink network.

For more details about GCA, please contact secretariat@gca-online.net

New Service ex Rotterdam/ Antwerp

Globelink's GCA partner, Cleve & Zonen have enhanced their consolidation services with a new direct export service from Rotterdam/Antwerp to San Jose. Destination agent in Costa Rica is Globelink Aeroceano.

On-forwarding to other Central American cities like Puerto Limon, Guatemala City, San Pedro Sula, Tegucigalpa, Managua and San Salvador is also offered. Hazardous cargoes may be accepted on a case to case basis.

A fortnightly departure with a 20 days transit is being offered. First sailing departs Rotterdam on 8 February 2013, arriving Costa Rica on 28 February.

For more information, please email sales@cleve.nl

INDUSTRY NEWS

CMA CGM cuts Asia-Europe sailings during Chinese New Year slack time

Expecting reduced cargo during Chinese New Year from February 10, Marseille-based ocean carrier CMA CGM has announced the cancellation of six sailings on five Asia-Europe services.

On the Far East to North Europe trade, CMA CGM has decided to cancel one sailing on FAL 1, another sailing on FAL 10, as well as one on the FAL 3, and two more on the FAL 7 - all in week 7 except for one sailing that is cancelled on the FAL 2 service on week 8.

To compensate, CMA CGM will implement additional calls during this period. On Singapore-Le Havre FAL 1 on week 8, the new rotation will be Ningbo, Shanghai, Xiamen, Hong Kong, Shenzhen-Chiwan, Shenzhen-Yantian, Singapore, Port Kelang, Tangerang, Southampton, Le Havre, Hamburg, Bremerhaven, Rotterdam, Zeebrugge and Le Havre.

On the FAL 3 string in week 6, the new rotation will be Tianjin, Dalian, Busan, Qingdao, Shanghai, Xiamen, Shenzhen-Chiwan, Shenzhen-Yantian, Singapore, Port Kelang, Tangerang, Le Havre, Hamburg, Bremerhaven, Rotterdam, Southampton and Zeebrugge.

In the Shenzhen-Yantian/Sines loop on the FAL 6 service in week 6 and 7, the new rotation will be Tianjin, Kwangyang, Busan, Qingdao, Ningbo, Shanghai, Shenzhen-Yantian, Singapore, Port Kelang, Sines, Felixstowe, Zeebrugge, Antwerp and Rotterdam.

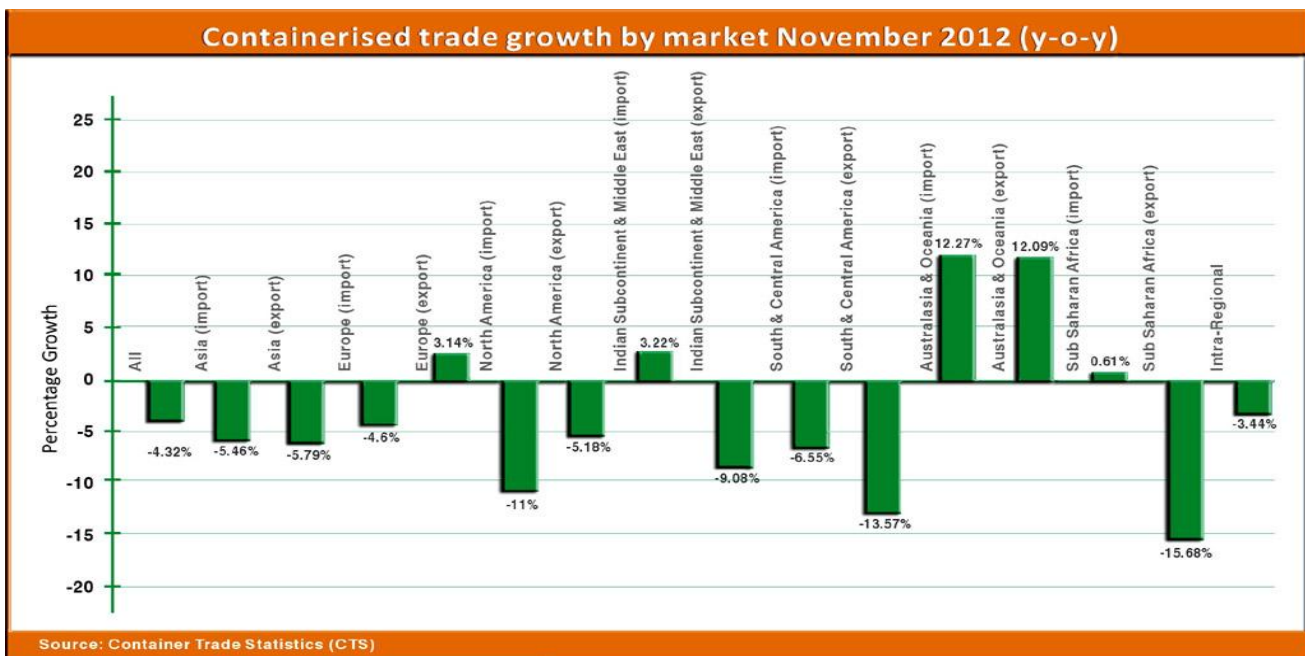
- *Source: Shipping Gazette*

Trade volumes plunge further across major trade zones

Containerized trade continued to fall across the three major trade zones of Asia, Europe and North America in November, according to the latest Container Trade Statistics report.

The only area of growth was in European exports, which edged up a marginal 3.14 per cent year on year to 1.42 million TEU. This was perhaps due to an improvement in German manufacturing output, which we reported on earlier this week.

But imports to the region were down 4.6 per cent year on year to 1.55 million TEU for the month.



North American exports were down in November, dipping a considerable 5.18 per cent year on year to 1.26 million TEU. However, it was on the import side where the big fall happened.

CTS reports that imports to North America plummeted 11 per cent for the month of November to 1.62 million TEU. Only February saw fewer volumes for any month during the year at 1.52 million TEU.

Both Asian imports and exports were down for the month. Outbound Asian volumes slipped 5.79 per cent year on year to 3.47 million TEU, while inbound shipments declined 5.46 per cent to 1.83 million TEU.

Indian Subcontinent and Middle East imports were up 3.22 per cent to 994,500 TEU in November.

But it was a different story for the region's exports, which posted a 9.08 per cent year-on-year decline to 521,900 TEU, making it the single worst month for Indian Subcontinent and Middle Eastern exports for the year.

Falling trade volumes continued in the South and Central America market, which has to date posted some of the most severe contractions for the year.

- *Source: CSM – The Container Shipping Manager*

OTHERS

World Holidays in February 2013



China

09 - 15 Feb Spring Festival

Hong Kong

10 - 13 Feb Lunar New Year's Day

India

15 Feb Saraswati Puja (Kolkata)*

20 Feb Maha Shiv Ratri (Udaipur)*

* Regional holiday.

Indonesia

10 Feb Chinese New Year

Korea

09 - 11 Feb Seollal (Lunar New Year)

Kuwait

25 Feb National Day

26 Feb Liberation Day

Malaysia

01 Feb Federal Territory Day*

10 Feb Chinese New Year

11 Feb Chinese New Year (2nd Day)*

* Regional holiday.

Pakistan

05 Feb Kashmir Day

Portugal

12 Feb Carnival

Qatar

12 Feb National Sports Day

Singapore

10 - 12 Feb Chinese New Year

Slovenia

08 Feb Prešeren Day

Sri Lanka

04 Feb National Day

25 Feb Navam Full Moon Poya Day

Vietnam

09 - 14 Feb Tet Nguyen Dan
(Vietnamese New Year)

INSPIRING QUOTE

There is no secrets to success.
It is the result of preparation,
hard work, and learning from
failure. - Colin Powell

CWT Globelink started in 1988 in Singapore. It has now expanded to more than 100 offices in 27 countries, providing comprehensive and high quality consolidation services to our valued customers.

CWT Globelink's presence includes Australia, Bulgaria, China, Costa Rica, Croatia, Egypt, Guatemala, Hong Kong, India, Indonesia, Kuwait, Malaysia, Morocco, Pakistan, Portugal, Qatar, Romania, Singapore, Slovenia, South Korea, Spain, Sri Lanka, Thailand, Turkey, United Arab Emirates, the United Kingdom and Vietnam.

Together with key members of its agency network, Globelink formed the Global Consolidator Alliance (GCA) to provide comprehensive and seamless global coverage to its valued customers.

For more information about the CWT Globelink Group, please refer to our website: www.cwt-globelink.com or contact: newsletter@cwt-globelink.com



CWT Globelink Pte Ltd

If you have anything that you would like to share in our newsletter, please send your contributions to: newsletter@cwt-globelink.com

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