

# Newsletter

A monthly newsletter publication of Globelink Group

**Chairman's  
Message**

**Country Focus  
Malaysia**

**Cooperation  
Agreement**

**Worldwide  
New Services**

As you are reading this Newsletter, we are already in 2020. As they say, time flies. It is in order for me to wish all our Customers and Business Partners, A Happy New Year!

At the start of this new decade, I'm especially proud to pen this message as we have successfully stepped into a new decade despite the obstacles we faced. 2019 has been one of the most challenging year for the group. Trade wars, currency fluctuation, LSS and worst of all, the adverse rumours about the continuity of Globelink Group.

Together with the group CEO: - Mr Daniel Tok, we work tirelessly to overcome the situation that was thrown upon us. We are proud to prove our critics wrong and continue to thrive in 2019 and move beyond. Let me take this opportunity to thank all those who believe in us and continue to support us. Your faith has been the motivation and our great source of strength.

We are now in very uncertain times. Looking at the year ahead, we anticipate there will be many challenges to manage the industry's response to changing trade policy, trade pattern and transportation mode and supply chain pattern. Many more obstacles remain which pose difficulties in our expansion and commitment to higher level of services, greater products, compliance and expanded sustainability.

Our goal for 2020 is to continue to deliver value to our customers and shareholders. For those who have come to trust in the partnership we have developed over time, we will repay with greater commitment in exceeding their expectation in services and value.

Our digital transformation journey continues as we build greater sales experience for our customer. The digital ecosystem will further our cause in productivity and efficiency and are helping us to create a more seamless environment. At the same time, we are investing more in our human capital through training and education and foster diversity, dignity and respect. We have become more focus on sustainable business and green efforts. These efforts will intensify in 2020.

We hope to see further growth in the New Year despite the challenging market environment. We will remain more dedicated putting our customers first and continue to create values.

It leaves me to thank all customers for your valued business and I look forward to an even more fruitful relation in this decade and beyond.

**Executive Chairman  
Mr Tan Choon Wei**



## COUNTRY FOCUS - MALAYSIA

Globelink Malaysia was established in 1991 covering the major ports in West Malaysia. Currently, Globelink Malaysia has presence in the following locations:

- Port Klang (Country Head office)
- Johor Bahru (Pasir Gudang)
- Penang
- Kuantan
- Batu Pahat
- Melaka



Malaysia is located in the southeast of the Asian continent; therefore this region is often referred to as Southeast Asia. Malaysia consists out two parts: Peninsular Malaysia, located between Thailand in the north and Singapore in the south, and the two provinces Sabah and Sarawak, located on Borneo. Peninsular Malaysia is located just above the equator and Borneo just beneath it. The large island Borneo is shared with Indonesia (they call this island Kalimantan) and Brunei. To the north it borders the Philippines (that still has claims on parts of Borneo) via sea.



Port Klang is situated on the west coast of Peninsular Malaysia, about 40 km from the capital city, Kuala Lumpur. Port Klang is being developed as the National Load Centre and a hub for the region and handles 55% of the container trade in Malaysia. Its ideal geographical location makes it the first port of call for major shipping lines and for ships on the eastbound leg and the last port of call on the westbound leg of the Far East-Europe trade route. North Port was designated a Free Commercial Zone in April 1993, followed by West Port in June 1996, with the Port Klang Authority as the Free Zone Administrator.

Below are the active International seaports / domestic seaports in Malaysia:

### PORT KLANG PORTS

- Northport
- Westport
- South Point

### JOHOR PORTS

- Pasir Gudang
- Port of Tanjung Pelepas

### PENANG PORT KUANTAN PORT

## COMPREHENSIVE SERVICE COVERAGE



In view of the rapid development and promotional activities in Port Klang and as the major trans-shipment hub in the region, Globelink Malaysia has started and pioneered the LCL bonded trucking services to and fro Port Klang covering Penang and Johor Bahru (Pasir Gudang).

Our aim is to provide a more efficient alternative route with a much more competitive rate and better transit time for our "LCL consolidation" activities.

Bonded Trucking service as illustrated below:

- Daily Truck from Penang and Pasir Gudang into Port Klang
- Twice per week services from Port Klang to Penang and Pasir Gudang

Globelink Malaysia offers customers international sea freight, air freight and other logistics services between Malaysia and any part of the world. With our strong worldwide offices, we have a reliable container network with direct sailings to and fro common destinations in all regions like Asia, Indian-Sub continent, Europe, America and etc. Apart from that, following are the additional Value Added Services that we are offering:

- Full Container Load
- Dangerous Good services
- Door to door services
- Custom clearance / Forwarding services
- Trucking Services
- Warehousing Services



### NICHE TRADE LANES

In addition, we also offer direct services to niche destinations as below:

#### Export:

- Port Klang to Yangon, Myanmar
- Port Klang to Taichung, Taiwan
- Port Klang to Port Louis, Mauritius
- Port Klang to Cebu, Philippines
- Port Klang to Durban, South Africa
- Port Klang to Calcutta, India
- Port Klang to Gothenburg, Sweden
- Port Klang to Xiamen

#### Import:

- Chicago, USA to Port Klang
- Los Angeles, USA to Port Klang
- New Jersey, USA to Port Klang
- Istanbul, Turkey to Port Klang
- Taichung, Taiwan to Port Klang
- Shanghai to Tanjung Pelepas (PTP)
- Keelung to Pasir Gudang
- Busan, Korea to Penang

We strongly serve 59 direct export services & 56 direct import services.



## COOPERATION AGREEMENT BETWEEN GLOBELINK AND CCI EURASIA LAND BRIDGE LOGISTICS DEVELOPMENT CO. LTD.

With the announcement from the National Development and Reform Commission of China on the plan to develop the country's new western sea-land transportation channel, this cooperation supports the Belt and Road Initiative and the opening-up and development of western China.

The formal signing ceremony took place on 18th December 2019 where Mr. Tan Choon Wei (Executive Chairman of CWT Globelink Group) & Mr. Wang Yupei (Chairman of CCI Eurasia Land Bridge Logistics Development Co. Ltd) signed the contract agreement in the presence of several Chongqing government officials.

Established in 2017, CCI Eurasia Land Bridge Logistics Development Co. Ltd is the main freight operator of the "Southern Transport Corridor" rail-sea intermodal transport operation platform.

Leveraging on the extensiveness of Globelink's global network as well as the vast experience in LCL business, the agreement was to utilise the Southern Transport Corridor platform to strategically develop Chongqing as a LCL consolidation and distribution centre to serve the main western cities of China.

The rail & sea services can also be extended to South East Asia countries such as Vietnam, Philippines and other ASEAN countries for both South / North bound, using Singapore and Hong Kong as transshipment hub to reach worldwide destinations.





## **NEW SERVICE - QINGDAO, CHINA TO POTI, GEORGIA**

### SERVICE DETAILS

Carrier: CMA

Sailing day: Friday

Transit time: 45 days

Frequency: Fortnightly

Contact details: Cui Ying

Tel: +86 532 80902618

Email: [cuiying@globelinkcn-qd.com](mailto:cuiying@globelinkcn-qd.com)

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## **NEW SERVICE - SHANGHAI, CHINA TO POTI, GEORGIA**

### SERVICE DETAILS

Carrier: CMA

Sailing day: Wednesday

Transit time: 35 days

Frequency: Weekly

Contact details: Zhang Heng

Tel: +86 21 63373006 (Ext 224)

Email: [cs8@globelinksha.com.cn](mailto:cs8@globelinksha.com.cn)

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## **NEW SERVICE - CHATTOGRAM, BANGLADESH TO FELIXSTOWE, UK**

### SERVICE DETAILS

Carrier: MSC

Sailing day: Friday

Transit time: 24 days

Frequency: Weekly

Contact details: Roy Pracey

Tel: + 44 1708 677173

Email: [roy.pracey@globelink-fallow.com](mailto:roy.pracey@globelink-fallow.com)

## **NEW SERVICE - TILBURY (LONDON), UK TO CASABLANCA, MOROCCO**

### SERVICE DETAILS

Carrier: CMA

Sailing day: Friday

Transit time: 8 days

Frequency: Weekly

Contact details: Kerri Amos

Tel: + 44 1708 677182

Email: [kerri.amos@globelink-fallow.com](mailto:kerri.amos@globelink-fallow.com)

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## **NEW SERVICE - FOS/MARSEILLE, FRANCE TO HONG KONG**

### SERVICE DETAILS

Carrier: YML

Sailing day: Monday

Transit time: 23 days

Frequency: Weekly

Contact details: Caroline Piquot

Tel: + 33 49139 9359

Email: [marseille@tcclogistics.com](mailto:marseille@tcclogistics.com)

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## **NEW SERVICE - HAIFA, ISRAEL TO HONG KONG**

### SERVICE DETAILS

Carrier: YML

Sailing day: Sunday

Transit time: 26 days

Frequency: Weekly

Contact details: Razi Arieli

Tel: + 972 4 8673236

Email: [razi@galcargo.co.il](mailto:razi@galcargo.co.il) / [management@galcargo.co.il](mailto:management@galcargo.co.il)

## Calander

COUNTRY	DATE	HOLIDAY (2020)
Australia	01 Jan 26 - 27 Jan	New Year's Day Australia Day
Bulgaria	01 Jan	New Year's Day
China	01 Jan 24 - 26 Jan	New Year's Day Chinese New Year
Costa Rica	01 Jan	New Year's Day
Croatia	01 Jan 06 Jan	New Year's Day Epiphany
Egypt	07 Jan 25 Jan	Coptic Christmas Day Police Day
Guatemala	01 Jan	New Year's Day
Hong Kong	01 Jan 25 - 28 Jan	New Year's Day Chinese New Year
India	01 Jan 15 Jan 26 Jan	New Year's Day Makar Sankranti Republic Day
Indonesia	01 Jan 25 Jan	New Year's Day Chinese New Year
Korea	01 Jan 24 - 27 Jan	New Year's Day Seollal Holiday
Kuwait	01 Jan	New Year's Day
Malaysia	25 - 27 Jan	Chinese New Year
Mauritius	01 - 02 Jan 25 Jan	New Year's Day Chinese Spring Festival
Morocco	01 Jan 11 Jan	New Year's Day Manifesto of Independence
Philippines	01 Jan 25 Jan	New Year's Day Chinese New Year
Portugal	01 Jan	New Year's Day
Qatar	01 Jan	New Year's Day
Romania	01 - 02 Jan 24 Jan	New Year's Day Unification Day
Singapore	01 Jan 25 - 27 Jan	New Year's Day Chinese New Year
Slovenia	01 - 02 Jan	New Year's Day
Spain	01 Jan 06 Jan	New Year's Day Epiphany
Sri Lanka	11 Jan 15 Jan	Duruthu Full Moon Poya Day Tamil Thai Pongal Day
Taiwan	01 Jan 23 - 29 Jan	New Year's Day Chinese New Year
Thailand	01 Jan	New Year's Day
Turkey	01 Jan	New Year's Day
United Arab Emirates	01 Jan	New Year's Day
United Kingdom	01 Jan	New Year's Day
Vietnam	01 Jan 24 - 29 Jan	New Year's Day Vietnamese New Year

CWT Globelink Group

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